

Itemized Costs	Year #1	Year #2	Year #3	Year #4	Year #5	Year #6
2 Male NexGen Ball Pythons (\$2,500 each)	\$ 5,000	\$ -	\$ -	\$ -	\$ -	\$ -
2 Female NexGen Ball Pythons (\$2,000 each)	\$ 4,000	\$ -	\$ -	\$ -	\$ -	\$ -
6 Female Het NexGen Ball Pythons (\$750 each)	\$ 4,500	\$ -	\$ -	\$ -	\$ -	\$ -
1 10-slot 32 quart racks w/ tubs & heat (no thermostat)	\$ -	\$ 500	\$ -	\$ -	\$ -	\$ -
1 20-slot 6 quart baby rack w/ tubs & heat (no thermostat)	\$ 250	\$ -	\$ -	\$ -	\$ -	\$ -
1 20-slot 6 quart baby rack w/ tubs & heat (no thermostat)	\$ -	\$ -	\$ 250	\$ -	\$ -	\$ -
1 Herpstat ND Thermostat	\$ 150	\$ 150	\$ -	\$ -	\$ -	\$ -
4" ceramic water bowls (\$3 each)	\$ 36	\$ 6	\$ 69	\$ 6	\$ 6	\$ 6
5" ceramic water bowls (\$3.50 each)	\$ -	\$ 42	\$ 7	\$ 7	\$ 7	\$ 7
Incubator (Home made)	\$ -	\$ -	\$ 250	\$ -	\$ -	\$ -
Proportional thermostat for incubator	\$ -	\$ -	\$ 110	\$ -	\$ -	\$ -
Sterilite boxes for incubator	\$ -	\$ -	\$ 25	\$ -	\$ -	\$ -
Flexwatt heat tape & connectors for incubator	\$ -	\$ -	\$ 25	\$ -	\$ -	\$ -
Paper towels (year supply)	\$ 35	\$ 35	\$ 35	\$ 35	\$ 35	\$ 35
Bedding (Newspaper) (Free)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Bedding (Cypress Mulch) (Annual Cost)	\$ -	\$ 162.50	\$ 162.50	\$ 162.50	\$ 162.50	\$ 162.50
Rodent Bill for Breeding Stock (Annual)	\$ 520	\$ 520	\$ 520	\$ 520	\$ 520	\$ 520
Rodent Bill for Hatchlings (Annual)	\$ -	\$ -	\$ 324	\$ 324	\$ 324	\$ 324
Electricity (Annual)	\$ 240	\$ 240	\$ 240	\$ 240	\$ 240	\$ 240
Additional Facilities Costs (water, sewer, etc.) (Annual)	\$ 10	\$ 10	\$ 15	\$ 15	\$ 15	\$ 15
Hand Sanitizer	\$ 15	\$ 15	\$ 15	\$ 15	\$ 15	\$ 15
Dish soap & sponges	\$ 25	\$ 25	\$ 25	\$ 25	\$ 25	\$ 25
Deli Cups	\$ -	\$ -	\$ 55	\$ 55	\$ 55	\$ 55
Shipping Boxes	\$ -	\$ -	\$ 80	\$ 80	\$ 80	\$ 80
Heat/Cold Packs	\$ -	\$ -	\$ 50	\$ 50	\$ 50	\$ 50
Deals where you pay shipping costs (in \$\$\$)	\$ -	\$ -	\$ 200	\$ 200	\$ 200	\$ 200
PayPal/Credit Card Fees	\$ -	\$ -	\$ 153	\$ 82	\$ 51	\$ 36
<u>PCI DSS Annual Compliance Fee (assumes a merchant account)</u>	\$ -	\$ -	\$ 75	\$ 75	\$ 75	\$ 75
Premiere Kingsnake.com Account (6-months/year)	\$ -	\$ -	\$ 180	\$ 180	\$ 180	\$ 180
Marketing Costs (banner ads, business cards, etc)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Domain name registration	\$ 10	\$ 10	\$ 10	\$ 10	\$ 10	\$ 10
Web site hosting	\$ -	\$ 96	\$ 96	\$ 96	\$ 96	\$ 96
Web design services (assuming you do it yourself)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Licenses/Permits	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Payroll for Staff	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Payroll Taxes / Social Security, etc.	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Pay for your time	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
State & Federal Taxes	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Accounting Fees	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Annual Corporation Fees	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Insurance (Liability, animal insurance, etc.)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
1 Trade show table (2 shows/year)	\$ -	\$ -	\$ 150	\$ 150	\$ 150	\$ 150
Hotel at Trade show	\$ -	\$ -	\$ 110	\$ 110	\$ 110	\$ 110
Food/Snacks to/from/during Trade Show (2 people)	\$ -	\$ -	\$ 50	\$ 50	\$ 50	\$ 50
Gas to/from trade show (400 mile round trip @ \$2.65/gallon)	\$ -	\$ -	\$ 55	\$ 55	\$ 55	\$ 55
ARS Displays (2 3-box units with carrying case)	\$ -	\$ -	\$ 550	\$ -	\$ -	\$ -
Quality Lights for show displays	\$ -	\$ -	\$ 150	\$ -	\$ -	\$ -

Total Costs
\$ 28,189.34

Total	\$ 14,791	\$ 1,812	\$ 4,037	\$ 2,542	\$ 2,511	\$ 2,497
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Value of babies each year (per animal)	Year #1	Year #2	Year #3	Year #4	Year #5	Year #6
Male NexGen's	\$ 2,500	\$ 1,500	\$ 800	\$ 400	\$ 175	\$ 100
Female NexGen's	\$ 2,000	\$ 1,200	\$ 750	\$ 425	\$ 250	\$ 150
Male Het NexGen's	\$ 500	\$ 300	\$ 150	\$ 75	\$ 50	\$ 40
Female Het NexGen's	\$ 700	\$ 400	\$ 200	\$ 125	\$ 100	\$ 75

Production (# of animals)	Year #1	Year #2	Year #3	Year #4	Year #5	Year #6
Male NexGen's	0	0	7	7	7	8
Female NexGen's	0	0	5	5	7	8
Male Het NexGen's	0	0	4	4	4	4
Female Het NexGen's	0	0	4	4	4	5

Actual Production Value (Retail)	Year #1	Year #2	Year #3	Year #4	Year #5	Year #6
Male NexGen's	\$ -	\$ -	\$ 5,600.00	\$ 2,800.00	\$ 1,225.00	\$ 800.00
Female NexGen's	\$ -	\$ -	\$ 3,750.00	\$ 2,125.00	\$ 1,750.00	\$ 1,200.00
Male Het NexGen's	\$ -	\$ -	\$ 600.00	\$ 300.00	\$ 200.00	\$ 160.00
Female Het NexGen's	\$ -	\$ -	\$ 800.00	\$ 500.00	\$ 400.00	\$ 375.00
Total	\$ -	\$ -	\$ 10,750.00	\$ 5,725.00	\$ 3,575.00	\$ 2,535.00

Total Revenue
\$ 22,585.00

Summary of Costs/Revenue

Amount Spent	\$ 28,189.34
Amount Earned	\$ 22,585.00
Net Earnings	(\$5,604.34)